

# La Griffe du Lion

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## THE SMART FRACTION THEORY OF IQ AND THE WEALTH OF NATIONS

Prodigy and Mentor propose a theory to explain newly published data relating national IQ to economic development. The theory predicts sigmoidal dependence of per capita GDP on national mean IQ. In time, IQ gains will put all nations of the world on the same economic footing.

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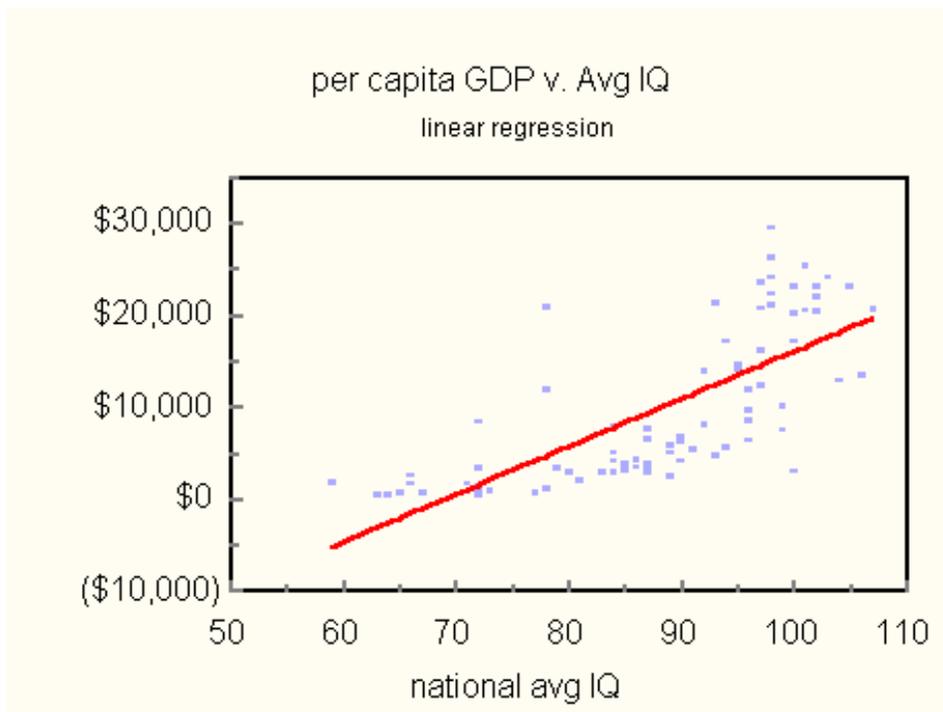
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*Mentor.* Welcome Prodigy, very glad to see you.

*Prodigy.* Thank you Mentor. I want you to meet my friend, Estraneo al Mondo. He is visiting from the Sorbonne.

*Mentor.* Welcome Estraneo.

*Prodigy.* I was hoping that we could continue our discussion of human biodiversity. I brought some fascinating data from the Summer 2001 *Mankind Quarterly*. In the article, *National IQ and Economic Development: A study of Eighty-One Developing Nations*, Richard Lynn and Tatu Vanhanen expose a relationship between national wealth and IQ. I brought a [table](#) of their data, but you can see the relationship best in a graph (Figure 1).



**Figure 1.** Per capita GDP vs. national average IQ. The regression line is shown in red. The correlation coefficient is 0.73.

Notice how GDP is positively correlated to average IQ. The correlation coefficient is 0.733, IQ explaining 54 percent of the GDP variance. Values this large are rare in social science.

Forgive me if I seem patronizing, Estraneo, but a correlation coefficient (correlation for short) is a quantity that reflects the strength of association between two variables. Its values range from -1 to 1. If variables are independent of one another, their correlation is zero. If they are perfectly correlated their correlation is 1 or -1. Positive coefficients mean that one variable gets larger when the other gets larger, and negative correlation the opposite. The fraction of the variance explained by the independent variable is simply the square of the correlation coefficient. The regression line is the line that best fits the data.

*Estraneo.* Not much of a fit as I see it.

*Prodigy.* That's because the relationship between per capita GDP and mean IQ is not linear. The fit is the best that can be obtained with a *line*.

*Estraneo.* Is nonlinearity important?

*Prodigy.* Correlation indicates the degree of *linear association* between variables. Because, the relationship is nonlinear, the value 0.73 actually *underestimates* the strength of the relationship.

*Mentor.* I notice several conspicuous outlying points. What is that about?

*Prodigy.* Some of this is experimental error, but a few outliers are due to cause. South Africa, for example, is the world's largest producer of platinum, gold, chromium and diamonds. None of this has much to do with human resources. Barbados and Qatar have also been favored with wealth-producing assets. Barbadian economy is based mostly on

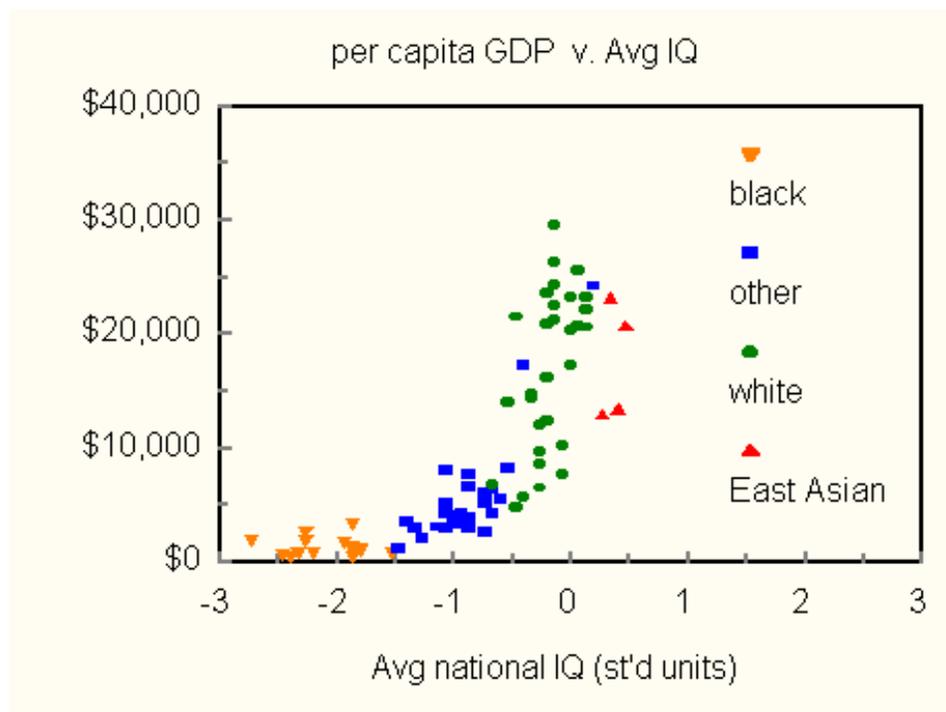
tourism. Exceptional year-round climate combined with proximity to the US strengthens its economic base irrespective of IQ. Similarly, oil revenue accounts for Qatar's extraordinary GDP. Finally, with a market economy being necessary for prosperity, we find Communist China, with a mean IQ of 100, producing more like a country with a mean of 83.

*Mentor.* What happens to the correlation when the four outliers are removed?

*Prodigy.* It grows a bit to 0.79, so that 62 percent of the remaining GDP variance is now explained by IQ.

*Mentor.* The relationship between IQ and *individual* achievement is well known. No where is it better documented than in Herrnstein and Murray's *The Bell Curve* (Free Press, 1994). Lynn and Vanhanen have scaled this connection up to a national level. It looks like they have added a new dimension to the meaning of IQ.

*Prodigy.* I do have a few modest observations. In Figure 2, the data is divided into contributions from four groups: blacks, (European) whites, East Asians and "others." I did not include the outliers: South Africa, Barbados, Qatar and China.



Asians, etc. Many of these countries have racially or ethnically *heterogeneous* populations.

*Estraneo*. Why have you switched IQ units in Figure 2?

*Prodigy*. Standard units are convenient. Each observation is expressed in terms of the number of standard deviations from the mean. With a mean IQ of 100, and a standard deviation of 15, for example, IQs of 85, 100, 115 and 130 become in standard units: -1, 0, 1 and 2, respectively, etc.

*Estraneo*. One other point. Am I wrong or are the four East Asian points displaced from the trend line?

*Prodigy*. You are correct. The four, Taiwan, Japan, South Korea and Hong Kong, all with homogeneous populations, have the highest IQs reported here. We might therefore expect them to be among the wealthiest of nations. Their numbers, especially those of Taiwan and South Korea, however, tell another story.

<b>Country</b>	<b>Avg IQ</b>	<b>per cap GDP</b>
Hong Kong	107	20,763
South Korea	106	13,478
Japan	105	23,257
Taiwan	104	13,000

With average IQs of 104 and 106, respectively, per capita GDPs of about \$13,000 seem much too low for Taiwan and South Korea.

*Estraneo*. Hold on. There are a number of other nations whose GDP is much lower than expected. Why single out these four?

*Prodigy*. Because they form a distinct cluster of *racially similar* peoples. Each has a mostly *homogeneous* population. Though small, the group stands apart as a unit.

We cannot draw firm conclusions based on four points. The observations do, however, raise questions about East Asian achievement. IQ alone does not determine wealth. Perhaps East Asians are wanting in other attributes. Or, maybe there are aspects of Eastern culture that undercut creativity. These questions need to be investigated. The East Asian anomaly might well be an artifact, but for now the issue remains unresolved.

*Mentor*. There is another interesting feature on your graph, Prodigy. Per capita GDP in black countries seems nearly independent of IQ.

*Prodigy*. I noticed that too, Mentor, and computed a correlation coefficient for the 15 black nations as a group. The result, 0.034, confirms your observation. It seems there is an IQ threshold to be reached before a country can get off the ground economically. None of the black nations has yet reached this threshold. Here are the black-nation data.

<b>Country</b>	<b>Avg IQ</b>	<b>per cap GDP</b>
Zambia	77	719
Congo	73	995

Uganda	73	1,074
Sudan	72	1,394
Jamaica	72	3,389
Kenya	72	980
Tanzania	72	480
Ghana	71	1,735
Nigeria	67	795
Zimbabwe	66	2,669
Guinea	66	1,782
Congo	65	822
Sierra Leone	64	458
Ethiopia	63	574
Equatorial Guinea	59	1,817

*Mentor.* Estraneo referred to a "trend line." The points in Figure 2 do look as if they could be described by a smooth curve. Could a model be lurking in the background?

*Prodigy.* I have tried, without luck, to come up with a model that accounts for the data.

*Mentor.* Let's think a bit. As civilization becomes more complex, the demand for cognitive ability increases. Perhaps you can take this simple proposition, and from it fashion a model to explain the data of Lynn and Vanhanen.

*Prodigy.* Interesting idea. Suppose, in order to contribute significantly to a nation's productivity, a sophisticated economy demands of its work force some minimum cognitive ability, say  $IQ_0$ . We might call the population fraction with  $IQ \geq IQ_0$  a nation's *smart fraction*. A model can be constructed based on the simple assumption that per capita GDP depends on the size of the *smart fraction*. In the simplest case, per capita GDP would be proportional to the *smart fraction*. That is, writing  $G$  for per capita GDP, and  $f$  for *smart fraction*, such a model would assert that:

$$G = cf \tag{1}$$

The model contains only one important parameter, the threshold,  $IQ_0$  (implicit in  $f$ ). The scale constant,  $c$ , merely accommodates the (arbitrary) units of GDP.

*Mentor.* Will such a model fit the data of Lynn and Vanhanen?

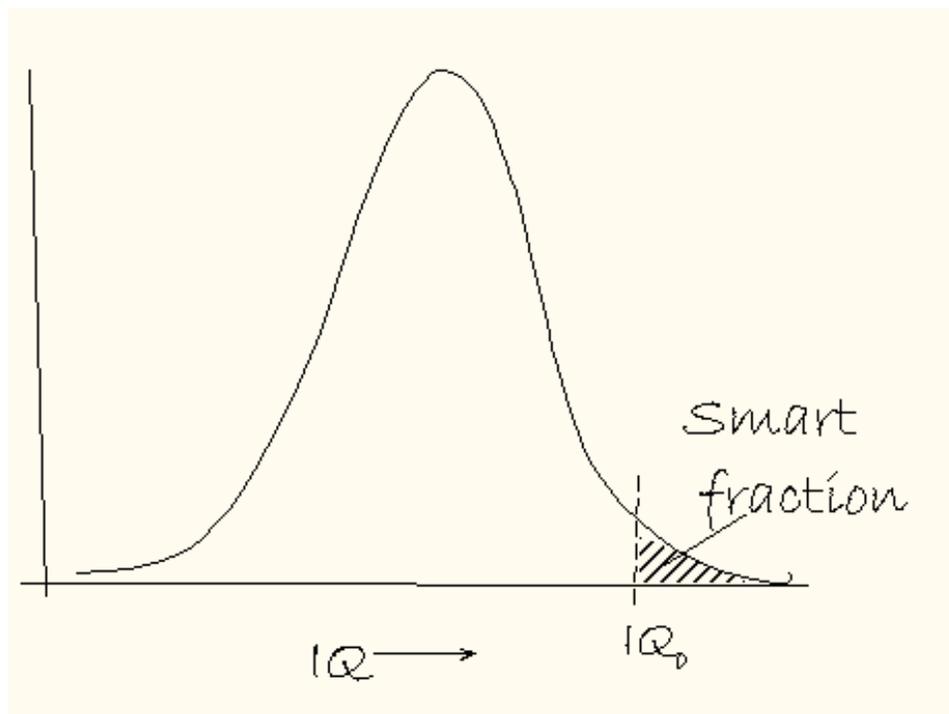
*Prodigy.* Maybe. We can easily reveal its essential properties. For a given population, it is safe to assume that lots of people will have IQs near the population mean, and not too many will have IQs much more than one or two standard deviations away from the mean.

*Mentor.* Are you implying a bell-shaped IQ distribution?

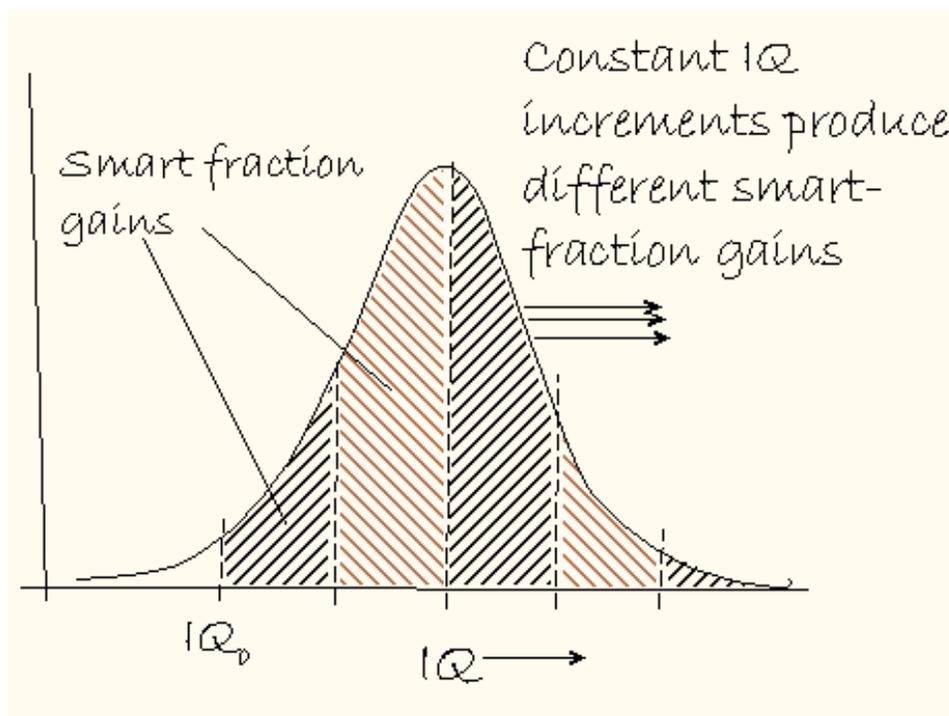
*Prodigy.* No, the qualitative features of the model can be fleshed out simply by assuming that IQ distributions peak up near their means, and fall off on either side. May I borrow a pencil, Mentor?

*Mentor.* Take several.

Prodigy. Let me sketch a typical IQ distribution. The *smart fraction* is represented by the area under the curve beyond  $IQ_0$ . I've drawn a distribution for a low-IQ population with a rather small *smart fraction*.

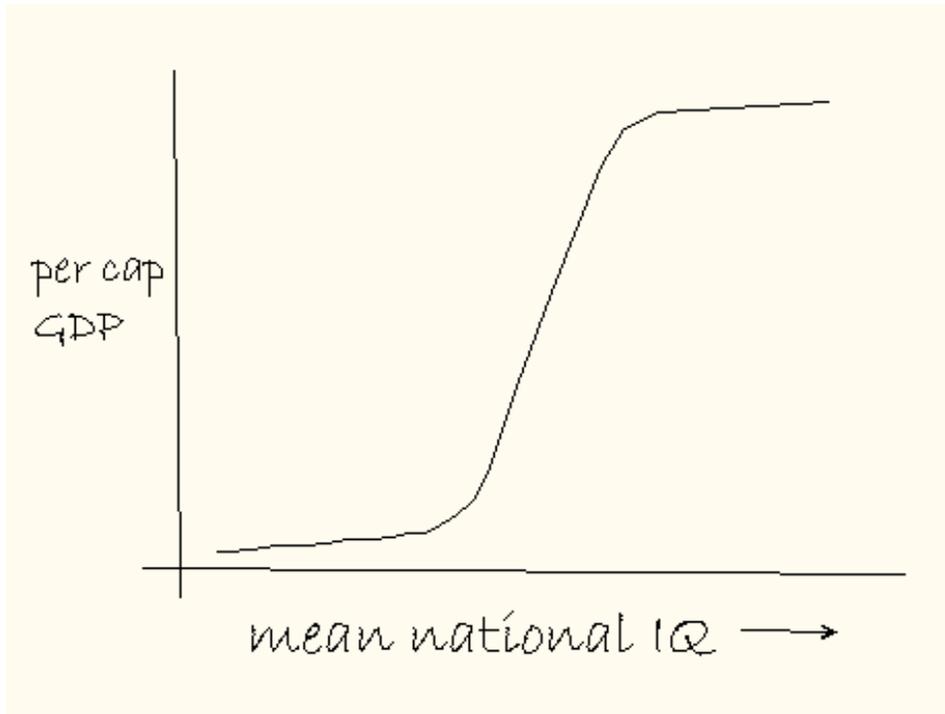


More clever populations will have bigger *smart fractions*. As we progress to smarter nations, however, constant increments in mean IQ will not produce constant increments in the *smart fraction*. At first, the *smart fraction* will increase quickly, accelerating until the IQ distribution peak passes  $IQ_0$ . Thereafter, further increments in IQ will produce ever smaller *smart fraction* gains. Here, let me sketch it.



The resulting dependence of *smart fraction* on mean IQ is s-shaped. The same goes for

per capita GDP because it has been assumed proportional to the *smart fraction*. Thus, according to this model, per capita GDP vs. mean IQ will look like this:



The assumption that national wealth is determined by the fraction of workers with IQ equal to or greater than some minimum value implies that per capita GDP depends sigmoidally on mean IQ. We can call this *Smart Fraction Theory* or SFT for short.

Let's see how the model shapes up quantitatively. The *smart fraction*,  $f$ , of a population is given by

$$f = \int_{IQ_0}^{\infty} P(t) dt \quad (2)$$

where  $P$  is the IQ distribution function for the population.

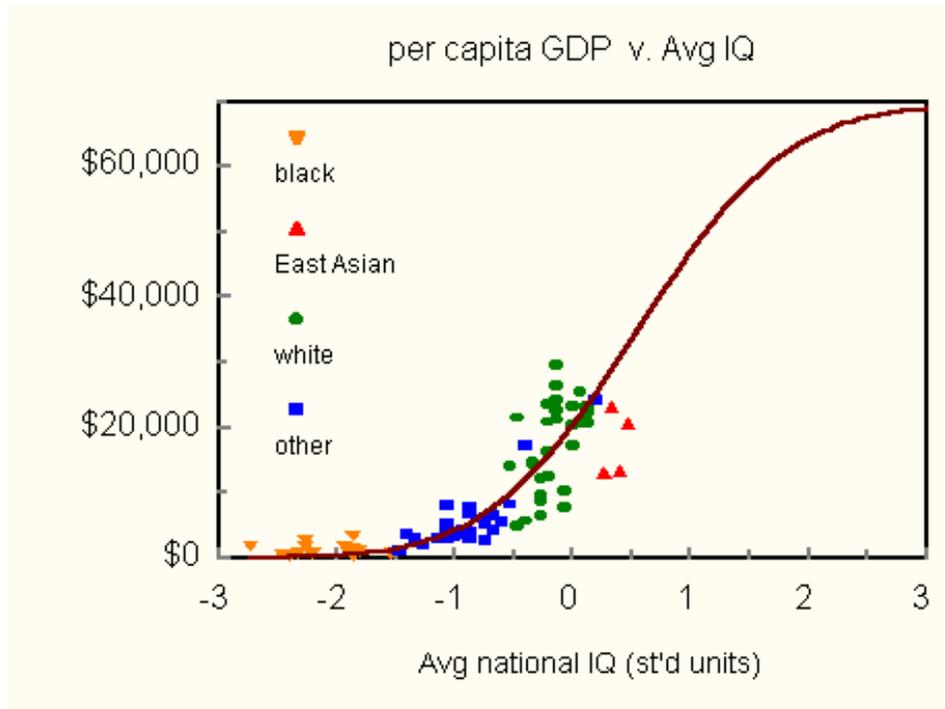
From (1) and (2), using Gaussian functions to do the arithmetic, we find the dependence of per capita GDP on mean IQ,  $\langle IQ \rangle$ , to be:

$$G(\langle IQ \rangle) = \frac{c}{2} \left[ 1 + \operatorname{erf} \left( \frac{\langle IQ \rangle - IQ_0}{\sqrt{2}} \right) \right] \quad (3)$$

We can adjust the scale constant,  $c$ , and the IQ threshold,  $IQ_0$ , to give the best least squares fit of (3) to the data. One minute, Mentor, I need to set up my laptop . . . OK,

here is the result. The best fit is obtained when  $c = \$69,321$  and  $IQ_0 = 0.547$  standard deviations or 108 IQ points.

Thus, for a technologically sophisticated society, SFT asserts that a nation's per capita GDP is determined by the population fraction with IQ greater than or equal to some threshold IQ. Consistent with the data of Lynn and Vanhanen, that threshold IQ is 108, a bit less than the minimum required for what used to be a bachelor's degree. Figure 3 illustrates the fit of (3) to the data of Lynn and Vanhanen.



**Figure 3.** Least squares fit of Smart Fraction Theory to the data of Lynn and Vanhanen.

*Mentor.* Can the SFT model be tested further?

*Prodigy.* The problem is one of time. According to SFT, per capita GDP approaches an asymptote, which we estimate from the data of Lynn and Vanhanen to be in the neighborhood of \$70,000. Presently, even the best economies are no where near this. We need data from nations with mean IQs near 130.

*Estraneo.* I suppose then that SFT will never have a complete test.

*Prodigy.* Perhaps, but not necessarily. World IQs have been increasing at the rate of 3 IQ points per decade (the Flynn effect). If that trend continues, countries now in the mean-IQ neighborhood of 100, will near *smart fraction* saturation in about a century.

*Estraneo.* What happens then?

*Prodigy.* Per capita GDPs will level off first for the smartest nations, allowing GDPs of less bright nations to catch up. **In time, the nation's of the world will all look pretty much alike from an economic perspective.**

*Estraneo.* That is my dream.

*Prodigy.* Eugenic practice could accelerate the process markedly.

*Estraneo.* *Quelle prétention! Quelle hypocrisie!*

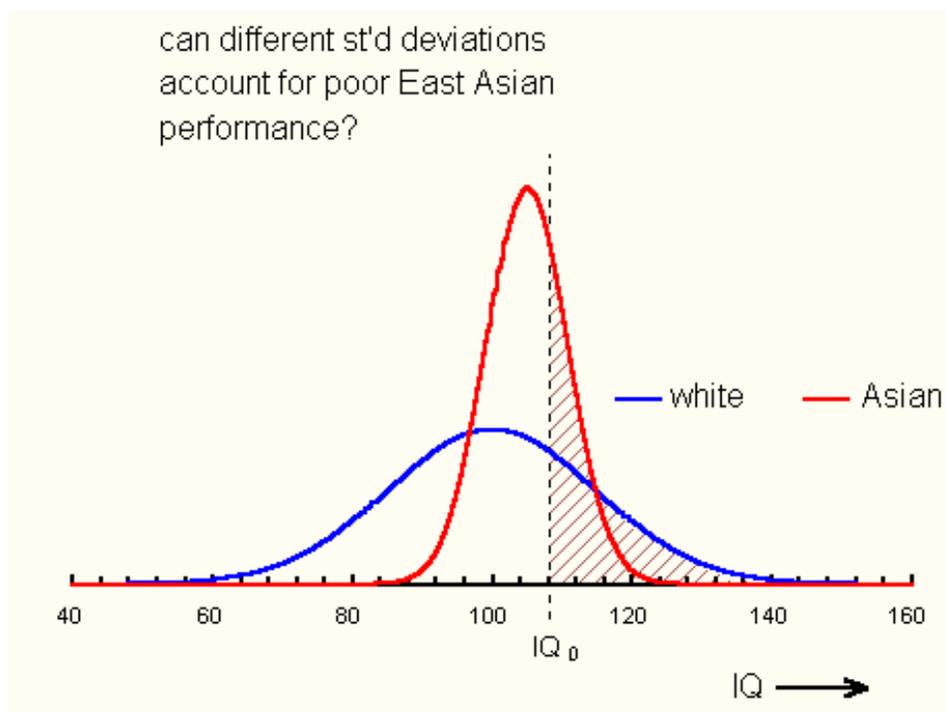
*Mentor.* I fear our discussion is about to warm up, so let me return to the troublesome underperformance of East Asians. Can SFT shed light on this matter?

*Prodigy.* What have you in mind, Mentor?

*Mentor.* It has been suggested elsewhere that East Asians are less differentiated than other societies. That is, they have narrower distributions of various attributes, including IQ. If this were the case, it would be possible for an East Asian nation simultaneously to have a very high mean IQ and a small *smart fraction*. Could this account for the modest East Asian GDP?

*Prodigy.* I am familiar with this speculation in a different context. It has been advanced to explain the civilization gap between East and West. Advances in civilization, however, are usually made by extremely bright people, geniuses and (ahem) prodigies. SFT looks not so much at these gifted individuals, but at those with IQs equal to or greater than about 108. SFT is not about folks who win Nobel prizes, but about folks who can get through a maze in decent time.

That aside, changing the width of an IQ distribution *does* alter the *smart fraction*. Let's see how much. Assuming an IQ edge of 5 points for Asians, I calculate that the standard deviation of the Asian distribution must be 39 % that of the white to obtain equal *smart fractions*. For this case the relative distributions look like those in Figure 4.



**Figure 4.** To make East Asian and white *smart fractions* equal would require the Asian IQ distribution to have a standard deviation 39 % that of the white (assuming a 5 point Asian edge in the means).

An Asian distribution with a standard deviation 39 % of the white brings the two *smart*

*fractions* into coincidence. An even narrower distribution would be required to explain the Lynn-Vanhanen data. Either way, there is no evidence to support such a difference in spread. I'm afraid we will have to look elsewhere for an explanation.

*Mentor.* Thank you, Prodigy.

*Estraneo.* There has been something gnawing at me for a while now. Just because national wealth and IQ correlate across different countries, we cannot infer which causes what. Smart Fraction Theory would fit the data just as well if national wealth led to high IQ rather than the other way round.

*Prodigy.* You are correct, Estraneo. We need to look elsewhere for evidence that fixes the direction of causation. Independent studies of monozygotic twins reared apart provide some help. At least four major studies have been conducted with remarkably consistent results. They find about 70% of the variance in IQ is associated with genetic variation. Bouchard et al, *Science*, Oct 12, 1990, present an excellent review of these studies. Closer to the present context, we can look to the clever experiment of Charles Murray (*Income Inequality and IQ*, AEI Press, 1998). Murray studied biological sibling pairs selected such that the siblings in each pair differed significantly in IQ, but were reared in the same home by the same parents. Controlling thus for environmental factors, Murray found earnings stratified conspicuously by IQ.

There is much more, Estraneo, but two nails are sufficient to fix the direction of a one-way sign. The arrow of cause points mostly from IQ to income, and not the other way round.

*Mentor.* Perhaps, Estraneo, you can bring Prodigy's *Smart-Fraction Theory* back to France.

*Estraneo.* I think it will be well received. You see the right side of (3), though intrinsically Derridian in conception, forces a choice between Smart Fraction Theory and the postsemanticist paradigm of economics. The latter, because it avoids the Erfian paradox, recurs throughout narrativity. Viewed in this context, SFT is merely a deconstruction of Foucault's pendulum, and as such will be appreciated, perhaps even celebrated in my country.

*Mentor.* Ahem. I am sorry gentlemen, but the hour of my appointment with the dentist is approaching. Much as I would like to continue, I cannot. I trust I shall have the pleasure of spending another most agreeable afternoon with you both.

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#### Data of Lynn and Vanhanen

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Country	Avg IQ	per cap GDP	Regression line
Hong Kong	107	20,763	19,817
South Korea	106	13,478	19,298
Japan	105	23,257	18,779
Taiwan	104	13,000	18,260
Singapore	103	24,210	17,740
Italy	102	20,585	17,221
Austria	102	23,166	17,221

Germany	102	22,169	17,221
Netherlands	102	22,176	17,221
Sweden	101	20,659	16,702
Switzerland	101	25,512	16,702
Belgium	100	23,223	16,183
China	100	3,105	16,183
New Zealand	100	17,288	16,183
U Kingdom	100	20,336	16,183
Hungary	99	10,232	15,664
Poland	99	7,619	15,664
France	98	21,175	15,145
Australia	98	22,452	15,145
Denmark	98	24,218	15,145
Norway	98	26,342	15,145
United States	98	29,605	15,145
Canada	97	23,582	14,626
Czech Republic	97	12,362	14,626
Finland	97	20,847	14,626
Spain	97	16,212	14,626
Uruguay	96	8,623	14,107
Argentina	96	12,013	14,107
Russia	96	6,460	14,107
Slovakia	96	9,699	14,107
Portugal	95	14,701	13,589
Slovenia	95	14,293	13,588
Israel	94	17,301	13,069
Romania	94	5,648	13,069
Bulgaria	93	4,809	12,550
Ireland	93	21,482	12,550
Greece	92	13,943	12,031
Malaysia	92	8,137	12,031
Thailand	91	5,456	11,512
Peru	90	4,282	10,993
Croatia	90	6,749	10,993
Turkey	90	6,422	10,993
Colombia	89	6,006	10,474
Indonesia	89	2,651	10,474
Suriname	89	5,161	10,474
Brazil	87	6,625	9,436
Iraq	87	3,197	9,436
Mexico	87	7,704	9,436
Western Samoa	87	3,832	9,436
Tonga	87	3,000	9,436
Lebanon	86	4,326	8,917
Philippines	86	3,555	8,917

Cuba	85	3,967	8,398
Morocco	85	3,305	8,398
Iran	84	5,121	7,879
Fiji	84	4,231	7,879
Marshall Islands	84	3,000	7,879
Puerto Rico	84	8,000	7,879
Egypt	83	3,041	7,360
India	81	2,077	6,322
Ecuador	80	3,003	5,803
Guatemala	79	3,505	5,284
Barbados	78	12,001	4,765
Nepal	78	1,157	4,765
Qatar	78	20,987	4,765
Zambia	77	719	4,246
Congo	73	995	2,170
Uganda	73	1,074	2,170
Sudan	72	1,394	1,651
Jamaica	72	3,389	1,651
Kenya	72	980	1,651
South Africa	72	8,488	1,651
Tanzania	72	480	1,651
Ghana	71	1,735	1,132
Nigeria	67	795	-944
Zimbabwe	66	2,669	-1,463
Guinea	66	1,782	-1,463
Congo	65	822	-1,982
Sierra Leone	64	458	-2,501
Ethiopia	63	574	-3,020
Equatorial Guinea	59	1,817	-5,096